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CONSUMER PURCHASES OF SELECTED FRESH FRUITS, CANNED AND FROZEN JUICES, AND DRIED FRUITS

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United States Department of Agriculture Bureau of Agricultural Economics and Fruit and Vegetable Branch Production and Marketing Administration

> Washington, D. C. September 1950

This report presents data on consumer purchases during August 1950 of fresh citrus fruits, canned juices, frozen concentrated juices, and dried fruits collected from a representative national sample of household consumers. It is issued as part of a program financed cooperatively by participating fruit industry groups and the U. S. Department of Agriculture with funds provided under the Research and Marketing Act of 1946.

All "monthly" data in the report are based on 4-week periods (28 days) during each month in order to permit comparisons between periods of equal length.

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Based on data collected by the <u>Industrial Surveys Company</u>, <u>Inc.</u>, under contract with the U. S. Department of Agriculture.

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CONSUMER FURCHASES OF SELECTED FRESH FRUITS, CANNED AND FROZEN JUICES, AND DRIED FRUITS AUGUST 1950

The data presented in this report represent purchases of specified fruits and juices for household consumption only. They do not include purchases by restaurants, hotels, hospitals, or other institutional outlets. It should be noted also that the data on household purchases are based on 4-week periods (28 days) during each month in order to permit comparisons between periods of equal length.

SUMMARY

Household purchases of frozen concentrated orange juice reached a new high in August 1950 of 1,308,000 gallons after a slight decline in July. The percentage of families purchasing in August was 15.0, compared with 14.3 in July. Householders paid an average of 25.7 cents per 6-ounce can for frozen concentrated orange juice in August. This was slightly below the July price of 26.1 cents and more than 2 cents per can below the average price in August 1949. Household purchases of frozen concentrated grape juice declined from 100,000 gallons in July to 94,000 gallons in August. At the same time, purchases of other frozen concentrated juices increased from 93,000 to 171,000 gallons.

In August 1950 household consumers bought a smaller volume of nearly all canned single strength juices than they did in July. Average prices paid by householders changed very little from the July levels.

Household purchases of canned orange juice declined 130,000 cases in August to 1,236,000 cases (equivalent No. 2 cans)—the lowest level since November 1949. Canned grapefruit juice purchases totaled 744,000 cases, a decline of 8 percent from July levels.

Household purchases of canned lemon juice dropped sharply from 112,000 cases (equivalent No. 2 cans) in July to 67,000 cases in August. The average price increased from 13.4 cents to 14.1 cents per $5\frac{1}{2}$ -ounce can during the same period.

Average prices paid by consumers for prune juice and the percentage of families buying remained about the same in August, while purchases increased to 379,000 cases—ll,000 cases over the July level.

Householders bought 21,982,000 dozens of fresh oranges in August, slightly less than the total purchase figure for the same period last year. The average price paid for these oranges—40.9 cents per dozen—was about 8 cents nigher than a year ago. The larger average size of California Valencias this season probably accounts in part for the differences in volume of purchases and the level of prices, as compared with last year.

In August, fresh lemon purchases of 13,930,000 dozens were slightly below those of the same month last year, despite an average price of 40.3 cents per dozen, 5 cents lower than last year. During each month since May, householders have purchased fewer lemons than during the same months last year.

Household purchases of dried fruits declined slightly from 7,678 tons in July to 7,479 tons in August. The average prices paid by consumers remained about the same, while the percentage of families making purchases continued to decline. Household purchases of raisins, however, increased from the July low of 2,977 tons to 3,188 tons in August. Dried prune purchases continued to decline—from 3,508 tons in July to 3,193 tons in August. Consumers bought more dried apricots, dried peaches, and dates in August than they did in July.

FROZEN CONCENTRATED JUICES

In August 1950, household purchases of frozen concentrated orange juice reached a new peak--1,308,000 gallons for the 4-week period. This represents an increase of 7 percent over purchases in July and 4 percent over June 1950--the previous high. Household purchases totaled only 821,000 gallons in August a year ago (fig. 2).

Prices paid by householders for frozen concentrated orange juice averaged 25.7 cents per 6-ounce can in August, continuing the decline in prices that began in April 1950, when the average was 27.8 cents per can. In August 1949 householders paid an average of 28.0 cents per can (fig. 3).

Along with the increase in consumer purchases, the proportion of families buying frozen concentrated orange juice also increased—from 14.3 percent in July to 15.0 percent in August. The highest percentage previously reported—15.5—was in June 1950 (fig. 1).

Purchases of frozen concentrated grape juice for household consumption declined 6,000 gallons—from 100,000 gallons in July to 94,000 gallons in August. This was 14,000 gallons below the level of August 1949. The average price paid declined slightly in August to 26.3 cents per 6-ounce can. This compares with an average price of 24.7 cents per can in August a year ago.

In August, household purchases of frozen concentrated juices other than orange and grape totaled 171,000 gallons, compared with 93,000 gallons in July 1950 and 32,000 gallons in August 1949.

CANNED JUICES

Household consumer purchases of all canned juices in August 1950 were down 8 percent from the previous month's level. Purchase declines were recorded for all of the important canned juices; the only exceptions were prune and tangerine juice which increased slightly (fig. 4). Average prices paid for all of the canned juices changed very little from the July levels (fig. 5).

In August 1950, canned single strength orange juice purchases declined 10 percent, after remaining at the same level during June and July. Household purchases were 1,236,000 cases (equivalent No. 2 cans) in August, compared to 1,366,000 cases in July and 1,275,000 cases in August last year. Householders paid an average of 38.4 cents per 46-ounce can for orange juice in August, a slight increase over July. The proportion of families buying decreased to 13.3 percent in August, compared with 14.1 percent in July 1950 and 15.0 percent in August last year (fig. 1).

Household consumers bought 744,000 cases (equivalent No. 2 cans) of canned grapefruit juice in August at an average price of 37.7 cents per 46-ounce can. While the average price did not change, purchases dropped off 8 percent from the July level of 808,000 cases. August 1950 purchases were 46 percent below those in August 1949. The proportion of families

buying grapefruit juice was 8.7 percent in August, compared to 10.0 percent in July 1950 and 14.2 percent in August a year ago.

Householders bought less canned orange-grapefruit blend in August than in previous months this year. Purchases were 411,000 cases (equivalent No. 2 cans)—down slightly from the July level of 428,000 cases and well below purchases last August of 656,000 cases. Household consumers paid an average of 39.3 cents per 46-ounce can for blended juice in August, a slight increase over the July price. The percentage of families buying was down slightly to 5.8 percent.

Household purchases of canned lemon juice dropped sharply from the July level. Purchases in August were 67,000 cases (equivalent No. 2 cans), compared with 112,000 cases in July. August 1949 purchases totaled 95,000 cases. Householders paid an average of 14.1 cents per $5\frac{1}{2}$ -ounce can in August, compared with 13.4 cents in July. Prices in August were about 10 percent above the level of a year ago.

For the sixth straight month tomato juice purchases exceeded those of canned single strength orange juice. During August, householders bought 1,293,000 cases (equivalent No. 2 cans) of tomato juice, a decline of 11 percent from the July level. Prices paid by householders averaged 27.4 cents per 46-ounce can, a slight increase from July.

Householders purchased 871,000 cases (equivalent No. 2 cans) of pineapple juice in August, a decline from 927,000 cases in July. Purchases during August were lower than in any month since November 1949.

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Household purchases of all fresh oranges continued to decline, dropping to 27,849,000 dozens in August. Purchases during the same month last year were 28,678,000 dozens, which was an increase over July 1949.

Household consumers bought 21,982,000 dozens of California oranges in August 1950, a small gain over July but short of the August 1949 total of 22,256,000 dozens. It may be noted, however, that California Valencias marketed this summer averaged larger in size than those available during this period last year. The average price paid by householders was 40.9 cents per dozen in August, slightly below the July price but considerably above the August 1949 price of 32.7 cents per dozen (fig. 6). Purchases of Florida oranges totaled only:1,894,000 dozens at an average price of 46.2 cents per dozen. Both purchases and average prices were down from July levels. The proportion of families buying any oranges dropped to 30.9 percent in August, compared to 34.7 percent last month and 28.2 percent in August a year ago (fig. 1).

Fresh grapefruit purchases by householders dropped to 992,000 dozens in August, compared with 1,230,000 dozens in July. The average price per dozen declined from 97.4 cents in July to 85.5 cents in August.

Household purchases of fresh lemons remained slightly below the levels of a year ago for the fifth consecutive month, despite lower average prices. August purchases of 13,930,000 dozens were down 9 percent from July and below the August 1949 level of 14,179,000 dozens. Householders paid an average of 40.3 cents per dozen for lemons in August, compared to 44.4 cents in July and 45.6 cents in August last year. The 1949 season peak was reached in July, when householders bought 16,599,000 dozen lemons at an average of 50.7 cents per dozen. The 1950 peak occurred in June, when purchases totaled 15,557,000 dozens at 45.5 cents per dozen.

DRIED FRUITS

Household purchases of dried fruit declined slightly in August, with consumers buying 7,479 tons, compared to 7,678 tons in July 1950. Average prices paid by consumers showed little change in August, while the proportion of families buying any dried fruit decreased slightly from 19.4 percent in July to 18.7 percent in August.

Raisin purchases for household use increased moderately from the July low of 2,977 tons to 3,188 tons in August (fig. 7). The average price remained the same, while the percentage of families buying increased slightly. 1 1 1 1 1 1 1 1

Householders bought 3,193 tons of dried prunes in August, a decline of nearly 10 percent from the July level (fig. 7). The proportion of families buying decreased from 8.9 percent to 8.3 percent. The average price paid by consumers dropped slightly, to 23.3 cents per pound.

Household purchases of dried apricots, dried peaches, and dates increased during August, while there was relatively little change in average prices paid by consumers.

Prune juice purchases by householders increased from 368,000 cases (equivalent No. 2 cans) in July to 379,000 cases in August 1950. Purchases in August a year ago totaled 338,000 cases. The proportion of families buying and the average price paid remained about the same as in July.

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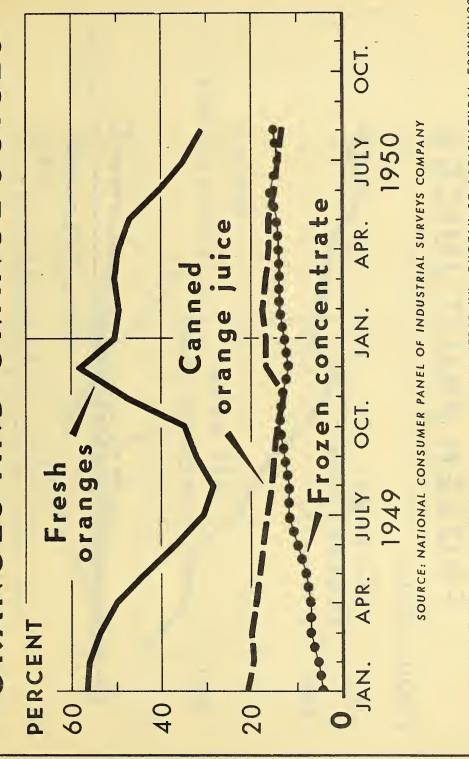
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ORANGES AND ORANGE JUICES PERCENT OF FAMILIES BUYING



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CONSUMER PURCHASES OF FROZEN FRUIT JUICES

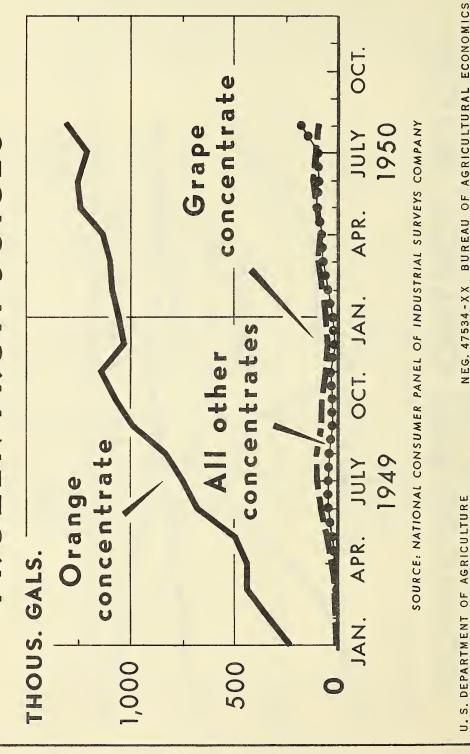


FIGURE 2

FIGURE 3

CONSUMER PURCHASES OF SELECTED CANNED JUICES

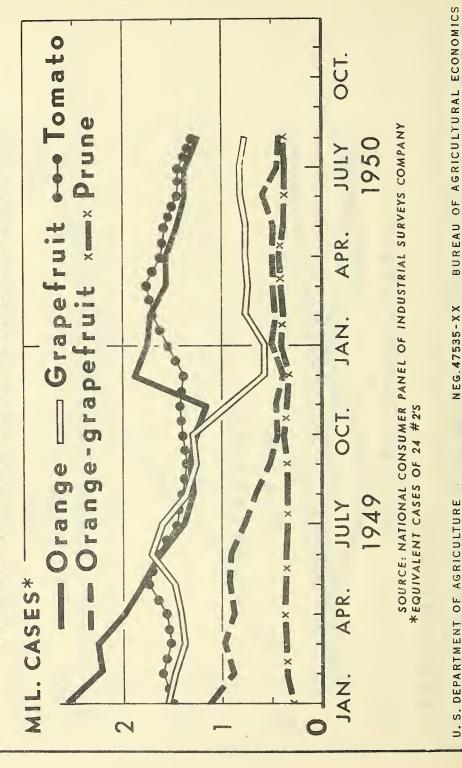


FIGURE 4

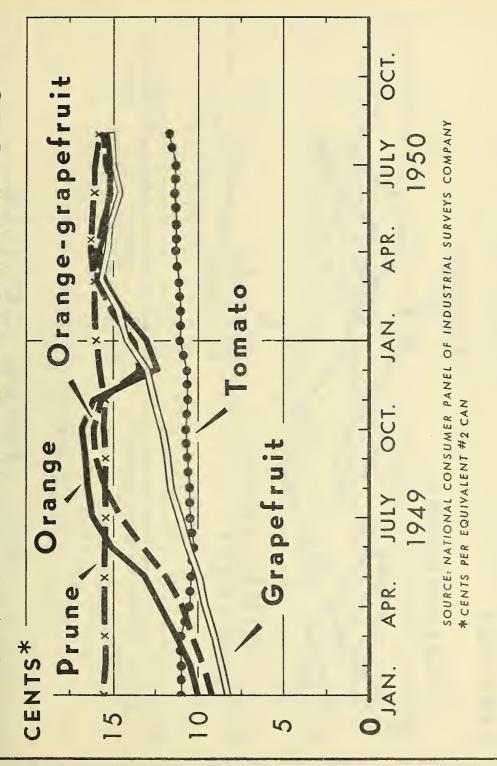
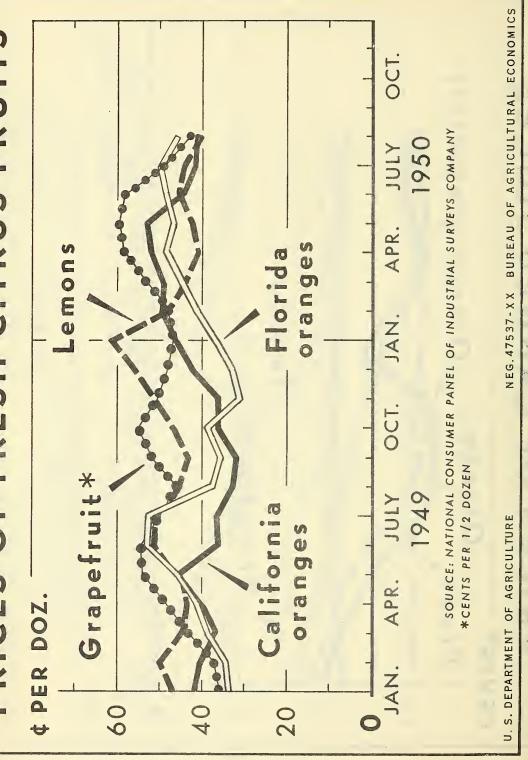


FIGURE 5

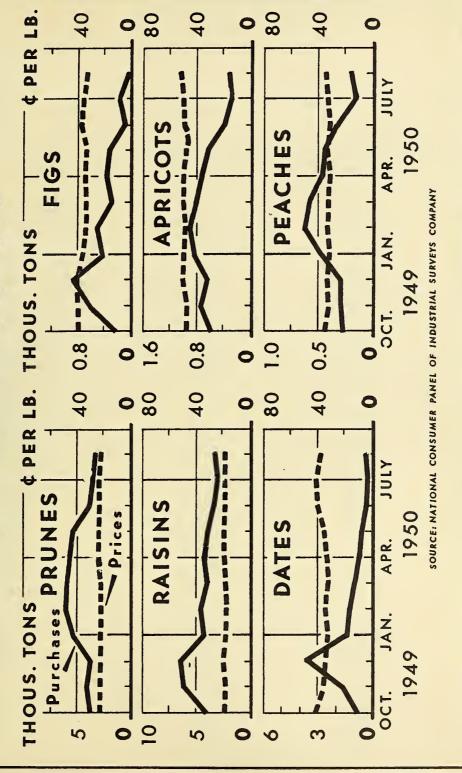
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PRICES OF FRESH CITRUS FRUITS



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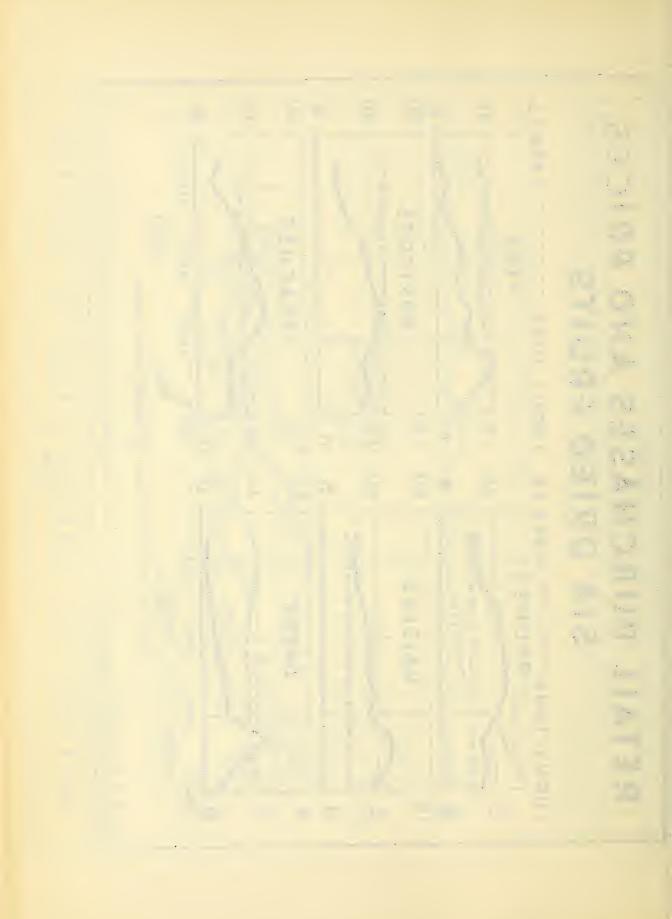


Table 1.--Frozen concentrated crange juice and canned juices: U.S. total consumer purchases, percentage of families buying and average prices, August 1950, July 1950, and August 1949 1/

			ercentage of milies buying Percent	per 6-oz. can
Frozen concentrated orange juice		, , , , , , , , , , , , , , , , , , , ,	and the same representation of the same same same same same same same sam	The second secon
August 1950 July 1950 August 1949	nijk Grije	1,308 1,218 821	15.0 14.3 11.7	25.7 26.1 28.0

Consumer purchases Percentage of Average price cases of 24 #2's families buying per equivalent #2 can

		1000 - 2 - 2	Danagas	0
Compad dudong	**************************************	1,000 cases	Percent	Cents
Canned juices			Na .	ter .
Orange		2 03/		25.1
August 1950	10 P.	1,236	- 13.3	15.4
July 1950	• 15	1,366	14.1	15.2
August 1949		1,275	15.0, 11.	16.4
Grapefruit			i de la composición de la composición La composición de la	
August 1950		744	8.7	15.1
July 1'950		808	10.0	15.0
August 1949		1,368	14.2	11.6
Orange and g August 1950	rapeiruit b.		5.8	15.6
July 1950		411 428	6.0	
August 1949		656	8.6	15.4
		0,00	0.0	15.3
Lemon		/8	7.0	1.6: -
August 1950		67	3.9	42.1
July 1950		112	5.7	41.4
August 1949		95	5.0	38.7
Tomato	•		The Control of the Co	
August 1950		1,293	17.6	11.7
July 1950		1,452	18.6	11.3
August 1949		1,402	17.9	10.4
Pineapple				
August 1950		871	13.3	15.3
July 1950		927	14.5	15.3
August 1949		452	9,2	. 17.4
Prune				
August 1950		379	6.4	15.9
July 1950		368	6.2	16.1
August 1949		338	6.1	15.3
	1			

^{1/} Each month represents a 4-week period.

Table 2.—Fresh citrus fruits: U.S. total consumer purchases, percentage of families buying, and average prices, August 1950, July 1950, and August 1949 1/

	Consumer purchases	Percentage of families buying	Average price
	1,000 dozens	Percent	Cents
Oranges			
California August 1950 July 1950	21,982 21,279	24.8 25.6	40.9 41.5
August 1949	22,256	21.5	32.7
Florida August 1950 July 1950 August 1949	1,894 4,014 1,948	2.7 6.7 2.6	46.2 50.2 37.6
Total August 1950 July 1950 August 1949	27,849 30,141 28,678	30.9 34.7 28.2	41.7 43.0 33.3
Grapefruit			
August 1950 July 1950 August 1949	992 1,230 599	4.9 5.2 2.8	85.5 97.4 92.2
Lemons			
August 1950 July 1950 August 1949	13,930 15,355 14,179	32.7 37.3 34.3	45.6

^{1/} Each month represents a 4-week period.

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Table 3.--Dried fruit: U.S. total consumer purchases, percentage of families buying and average prices, August 1950, July 1950, and June 1950 1/

	Consumer purchases.	Percentage of families buying	per pound
rice	Tons	Percent	Cents
Apples August 1950 July 1950 June 1950	110	0.6	32.1
	160	.8	35.1
	186	.8	35.0
Apricots August 1950 July 1950 June 1950	308	1.7	51.6
	293	1.5	50.6
	392	2.0	49.6
Dates August 1950 July 1950 June 1950	381	1.7	36.8
	271	1.4	41.0
	336	1.9	40.0
Figs August 1950 July 1950 June 1950	34 ·	.2	31.9
	178 ·	.4	35.3
	112	.6	37.7
Mixed fruit August 1950 July 1950 June 1950	50	•3	34.2
	108	•4	32.8
	100	•3	37.7
Peaches August 1950 July 1950 June 1950	200	1.0	34.4
	155	.8	34.2
	320	1.3	31.4
Pears August 1950 July 1950 June 1950	10 5 5	.1 -	36.0 33.0 35.0
Prunes August 1950 July 1950 June 1950	3,193	8.3	23.3
	3,507	8.9	23.7
	3,756	9.5	23.2
Raisins August 1950 July 1950 June 1950	3,188	9.9	19.2
	2,977	9.1	19.2
	3,163	10.0	18.9
Total 2/ August 1950 July 1950 June 1950	7,479	18.7	24.1
	7,678	19.4	24.4
	8,372	21.5	24.5

^{1/} Each month represents a 4-week period.

^{2/} Total includes dried currants.

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Table 4.--Canned juices and frozen concentrated juices: U.S. total consumer purchases and average prices, August 1950 (4-week period)

Commod 1 tw	#7 00	Purchases	So		¥	Average p	prices
, a	Percentage of all:	all :	0	Size of average purchase	Per actual		Per equivalent No. 2 can
Canned juices	Percent	1,000 cases 1/	Cases 1/	Ounces	Size	Cents	Cents
	13.3 8:7 8:7 1.6	1,236 : 744 th 11 123	. 5 % 3 3 5 . 2 . 2 . 2 . 2 . 3 . 3 . 3 . 3 . 3 . 3	56.84 57.43 53.95 58.31	46 oz. 46 oz. 46 oz. 46 oz.	38.4 37.7 39.3 29.5	15.4 15.6 2.6
Lemon Apple Grape Pineapple	٧٠ ١٥ ١٥ ١٥ ١٥ ١٥ ١٥ ١٥ ١٥	67 306 170 871	2.45 1.15 5.87	13,53 49,49 27,92 45,55	52-60z. 32 0z. 32 0š. 46 oz.	14.1 20.4 40.5 37.9	42.1 11.1 26.3 15.3
Prune Tomato Vegetable combination Other juices	6.4 17.6 oination 2.8	379 1,293 137 339	8	38.31 48.08 38.33 34.29	32 oz. 46 oz. 46 oz. 46 oz.	28°0 26°0 37°1	11. 11. 15. 15. 15. 15.
Total	8.74	920'9	40°95	46.38			15.0
Frozen concentrated	Percent	1,000 Gallons	Gallons	Onnoes	Size	Cents	
Juices Orange Grape Other concentrates	15.0 2.4 rates 2/	1,308 94 171	8.82 .63 1.15	12.03 8.34 8.71	6 oz. 6 oz. 6 oz.	25.7 26.3 14.4	
Total 1 Equivalent 2 Information	16.3 cases of No. 2 not available.	1,573 10 cans, 432 ounces	10.60 ces per case-	11.27			Associated and the second seco

Table 5 .-- Fresh citrus fruit; U.S. total consumer purchases and average prices, August 1950 (4-week period)

induction not available.

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		Purchases	Se		Average price
Commodity	Percentage of all families buying	Total :	Per 1,000 capita	: Size of :	per dozen
	Percent	1,000 dozens	Dozens	Units	Cents
Oranges					
California	24.8	21,981,7	148.2	12,1	6°04
Florida	2.2	1,893.7	12,7	11,7	46.2
Unidentified	7.0	3,973.9	26,8	11.0	0° 1111
Total	30°9	27,849.3	187.7	11.9	41.7
Grapefruit	6° t	992.0	1.9	ι•η	85.5
Tangerines 1/	ſ.	14,3	٦,	8.57	38.0
Lemons after variation	32.7	13,930.1	93.9	7.0	40°3
Lines	1.6	482.5	3.3	ተ° /	30°5
· · Total	5°6t1	43,268.2	291.7	5.6	, T°24
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Too few purchases represented to permit significant analysis National Consumer Panel of Industrial Surveys Company

Table 6.--Dried fruit: U.S. total consumer purchases and average prices, August 1950 (4-week period)

	• ••	Purchases	ശ	. . 00	Average price
Commodity	I	Total	Per	Size of	per
	s ouying:	all lamilles:	1,000 capita :	average purchase:	bonnod
	Percent	Tons	Pounds	Onuces.	Cents
Apples 1/	9.	110°4	1.94°	12.93	32.1
Apricots	1.7	308.1	4.15	12.65	51.6
Dates	1.7	381.0	5.14	16.06	38.8
Figs 1/	ਹ ਼	34.2	9ħ.	15.43	31.9
Mixed dried fruit 1/	·	50.0	29°	15,80	34.2
Peaches	1.0	200.5	2.70	14.09	34°4
Pears 1/	٦.	10.1	. † 1€	16.00	36.0
Prunes	8.3	3,193.3	43.05	22.79	23.3
Raisins	6.6	3,188.1	42.98	21.31	19.2
Currents 1/		3.5	.05	11.00	30°4
Total	18.7	7,479.2	100,83	20.38	24.1
1/ Too few purchase	Too few purchases represented to permi	permit significant analysis	nalysis		

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